

GÜNGEN MARITIME & TRADING – SUEZMAX CRUDE OIL • TURKEY

20 Years of Partnership in Maritime Excellence

Supporting complex operations through a two-decade partnership – and SpecTec's most advanced AMOS customer worldwide.

20+

YEARS OF PARTNERSHIP

5

SUEZMAX CRUDE OIL TANKERS

#1

AMOS POWER USER GLOBALLY

ABOUT GÜNGEN

Founded in 1976 as a family molasses-trading business and established as a dedicated maritime operator in 1990, Güngen Denizcilik ve Ticaret A.Ş. is headquartered in Ankara, Turkey.

It owns and operates five high-specification Suezmax crude oil tankers under the Turkish flag, managing all technical, commercial, crewing and quality functions entirely in-house – and is recognised for its quality leadership and early, proactive adoption of technology.



THE CHALLENGE

Running a complex Suezmax fleet entirely in-house demanded far more than standard software:

- ◆ **A fully in-house operation** - technical, commercial, crewing and quality all managed internally, needing one platform to cover everything.
- ◆ **Requirements beyond standard scope** - operational needs that off-the-shelf functionality did not fully address.
- ◆ **Complex international procurement** - five large tankers trading worldwide, with shore approvers often travelling.
- ◆ **A future-ready fleet** - newbuildings requiring the most advanced technology from day one.

Güngen needed more than a software vendor – a technology partner willing to evolve the platform alongside them.

THE SOLUTION

Over two decades, what began as a technology deployment grew into a genuine product collaboration – Güngen mastering AMOS far beyond standard use, and helping shape the platform itself.

- 1 Full AMOS suite deployed** - maintenance, procurement, quality, crew and risk, across fleet and shore.
- 2 Custom applications and integrations** - built on top of AMOS to a standard that has earned SpecTec's recognition.
- 3 Co-development of the platform** - providing requirements, testing early releases and shaping the roadmap, including AMOS Web Approval.
- 4 Latest platform and upgrades** - recently upgraded, and an early validator of the new AMOS web platform.



CASE IN POINT - AMOS WEB APPROVAL

Güngen was a key voice in defining Web Approval – letting requisitions and purchase orders be approved from any device, without logging into the full AMOS client. It removed a procurement bottleneck for travelling approvers, and is now a standard feature benefiting the entire SpecTec customer base.

WHY SPECTEC WAS CHOSEN

1

Exclusive maritime focus

AMOS is built for fleet management, not adapted from a generic EAM or ERP platform.

2

Twenty years of understanding

SpecTec knows Güngen's fleet, workflows and standards as no new vendor could.

3

A partner that listens

Influence over the roadmap, with customisations considered for standardisation.

LA SPEZIA • 2025

Twenty years of continuous collaboration, celebrated together.

RESULTS ACHIEVED

Two decades of deep collaboration have made Güngen the benchmark for what a full AMOS partnership can deliver. Success has included reduced administration, improved compliance, increased visibility of maintenance activities, and procurement efficiencies.

- ✓ **Complete autonomy** - manages and configures AMOS in-house with no hand-holding.
- ✓ **One integrated operation** - the entire fleet runs on a single platform, maintenance to risk.
- ✓ **Influence on the product** - capabilities shaped by Güngen, now standard for all users.
- ✓ **Recognised as number one** - SpecTec's most advanced AMOS operator worldwide.

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Over more than twenty years, SpecTec and AMOS have become part of how we operate – not just the system that runs our tankers, but a partner that listens and builds with us.

We run our entire operation on a platform we trust completely, and we have helped shape its direction. That shared ambition is why we deploy the most advanced technology available from the first day every new vessel enters service."



Selim Güngen
Chief Operating Officer, Güngen Maritime & Trading



FUTURE PLANS

New AMOS platform - continuing as an early validator of the next-generation experience.

AMOS Procure Smart and Risk Management - Güngen requirements feeding new standard modules.

New vessels - deploying the most advanced available technology from day one.

CONCLUSION

Güngen shows what is possible when a maritime company fully commits to a technology partnership.

Twenty years on, the relationship continues to look forward – shaping the platform, deploying it fleet-wide, and setting the benchmark for advanced AMOS operations worldwide.

Ready to see how AMOS can enhance your fleet?

Trusted by leading marine operators worldwide. For 40+ years we've streamlined asset management and supported global trade.

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